

# High-tech made in Germany: LANCOM Systems again at the Hanover Industrial Fair

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Aachen, March 26, 2007 – LANCOM Systems presents solutions for demanding industrial applications at the Hanover Fair from April 16 – 20, 2007. At the “Wireless LAN Pavilion” in Hall 16, the networking specialists from Aachen, Germany are displaying their very latest developments. The company provides technology that extends conventional industrial Ethernet with wireless networking technology (WLAN: Wireless LAN). Highlighting LANCOM's appearance at this year's fair are the new WLAN access points and the first WLAN Controllers for industrial environments.

“The Hanover Messe has become a fixed entry into our events calendar”, explains Ralf Koenzen, Managing Director of LANCOM. “As a leading German supplier of networking technology, we have achieved considerable success in recent years. We have consistently built up our offerings for industrial applications and we have developed solutions that users simply cannot source from other suppliers at this time.”

The springtime highlights from LANCOM are dedicated entirely to wireless LAN. LANCOM's new WLAN Controllers greatly simplify WLAN management and yield significant reductions in operating costs. At the same time both security and stability of the WLAN network are improved by WLAN Controllers. Cascading means that solutions can be implemented with just a few access points or even with several thousands.



WLAN access points and clients from LANCOM for industrial applications stand out not just because of the appropriately heavy-duty housings. They also offer high resistance to extreme temperature variations. Multiple wireless modules and power supply units offer failsafe redundancy. This guarantees the extremely high availability which is vital to industrial applications. LANCOM products have satisfied the strict certifications which are required for industrial applications.

Note to editors:

To arrange a meeting with LANCOM management at the fair, please contact Detlev Henning:

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## Background

LANCOM Systems GmbH is a leading German manufacturer of reliable communications solutions for large enterprises and SMEs, public authorities and institutions. We supply products and software for IP-based VPN, VoIP and wireless networks, along with support and services. These solutions are planned and developed specifically for the requirements of business customers. The company's focus is on Internet access products with integrated high-quality firewalls for ADSL, SDSL, ISDN and UMTS access and on comprehensive solutions for network connectivity and security with virtual private networks (VPN), wireless networks (wireless LAN) and public spots. LANCOM Systems GmbH is headquartered in Würselen near Aachen and has sales offices in Munich, London, Madrid, Bolzano, Tilburg/Netherlands and Prague. Ralf Koenzen and Ulrich Prinz are the company's founders and Managing Directors.



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