

LANCOM equips Slovenian schools with wireless LAN - Over 1,000 LANCOM access points provide pupils with wireless Internet access

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Aachen, September 15, 2010 – As part of a national initiative to modernize education, schools all over Slovenia are currently being equipped with wireless Internet access. The wireless LAN devices used in this project come from German premium network vendor LANCOM Systems. Since the start of the initiative, about 1,000 LANCOM WLAN access points have been installed in more than 50 primary and secondary schools throughout the country. The devices have been sourced through LANCOM's Slovenian distributor ADVANT.

LANCOM won the project after an extensive certification process that is obligatory for all IT products used in public educational institutions in Slovenia. The decisive points were LANCOM's highly professional security features, the powerful virtualization options and the fact that all LANCOM access points are suitable for use with Eduroam (www.eduroam.org), an Internet access service that has been designed to facilitate mobile Internet access for school pupils and students roaming around the world.

"Education is a very interesting market for us," explains Jan Buis, Director of International Sales at LANCOM. "We are currently equipping schools and universities all over Europe with our wireless LAN solutions. And despite the price sensitivity of this market, we are increasingly successful in competing for projects against cheaper competitors; the main reasons being our powerful security mechanisms and the quality of our access points."



Schools, universities and research institutions interested in offering wireless LAN Internet access to their students and staff may benefit from LANCOM's "Education: Now!" program. The program enables educational institutions to purchase LANCOM network connectivity and WLAN solutions at special conditions. More information on "Education: Now!" is available on the LANCOM website, at: www.lancom.eu/education

LANCOM Systems background:

LANCOM Systems GmbH is the leading German manufacturer of reliable, innovative network solutions for large enterprises and SMEs, public authorities and institutions. The focus is on remote access and site connectivity based on virtual private networks (VPN) and on wireless networking (WLAN). LANCOM Systems GmbH is headquartered in Würselen near Aachen and has sales offices in Munich, Barcelona and Amsterdam. The company's founder and Managing Director is Ralf Koenzen.

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