

LANCOM Management Cloud is the best rated network-management solution in the Professional User Rating IT Operations

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Users award top marks once again

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Aachen, February 02, 2021—In the second round of the “Professional User Rating IT Operations” study by analysts techconsult, the German network infrastructure supplier LANCOM Systems has once again cleaned up across the board. This is the second consecutive ranking as “Champion”, this time with a clear lead over the competition. More than 2,400 users rated their experiences with “Network Management & Monitoring” solutions.

Absolute top marks were awarded by users for, among other things, the capabilities of the LANCOM Management Cloud (LMC) in terms of its performance, reliability, maintenance and remote functionality. The LMC also achieved best ratings for its range of functions, with a particularly convincing detailed (real-time) monitoring and analysis of the network and the detection of unusual and suspicious behavior. Further top marks were awarded to the LANCOM solution for its user friendliness, and it was the only solution to receive the best rating in the configuration category. Yet another undisputed top placing was achieved by the LMC from LANCOM in terms of product loyalty and the likelihood of a repeat purchase and recommendation.

The consistently positive results for the rating of the solution are also reflected in the manufacturer rating. Here, too, LANCOM stands out in terms of innovation, overall product portfolio or service & support. The most striking thing is: LANCOM secured 1st place in nearly every category.



“This outstanding rating again shows that we are extremely well positioned for SD-WAN and Cloud Managed Wi-Fi. We are particularly pleased to have this confirmed by an independent analysis. Even more pleasing is that we secured the top position by quite a wide margin in the already thin field of Champions,” says LANCOM managing director Ralf Koenzen.

The LANCOM Management Cloud is the basis for the LANCOM portfolio of solutions in Cloud Managed Networks, Cloud Managed Wi-Fi, SD-WAN, and SD-Branch. It uses SDN technologies (Software Defined Networking) to set up, monitor and manage entire networks with a high degree of automation and efficiency. The solution is developed entirely in Germany and meets the highest data-protection standards. It is available as a public cloud variant hosted in Germany, or as a private cloud for deployment in customers’ own data centers. The LMC is suitable for companies and institutes of all sizes.

The interviews for the “Professional User Rating IT Operations” 2021 were conducted in October and November 2020. The more than 2,400 participants make the PUR IT-Operations one of the largest IT user surveys in German-speaking countries.

For a detailed insight into the results, visit the LANCOM website: www.lancom-systems.com/company/about-lancom-systems/awards/pur-it-operations/

You can download the PUR IT Operations diagram here: www.lancom-systems.com/newsroom/images-infographics/

About “PUR IT Operations”:

The “Professional User Rating: IT Operations 2020” (PUR IT-Ops) is an independent user survey from the research and analyst firm techconsult. Over 2,400 user companies were asked to rate operational IT solutions in 5 categories, including “Network Management &



Monitoring". The appraisal of the dimensions Company Rating and Technology/Solution Rating considered more than 60 criteria in 14 subcategories.

About techconsult GmbH:

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 25 years. Conducting analyses at businesses provides an insight into their problems and their future visions regarding the use of information technologies. More than 20,000 interviews conducted with business and IT decision makers each year provide an accurate impression. techconsult GmbH is headed by managing partner and founder Peter Burghardt with offices located in Kassel and Munich. The company is part of the Heise Group.

About LANCOM Systems:

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark "IT Security Made in Germany" as initiated by the German Ministry of Economics.

LANCOM Systems was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been an independent subsidiary of the Munich-based technology group Rohde & Schwarz.



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