

# techconsult Professional User Rating: Users choose LANCOM Management Cloud as the best network management solution

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## **Top-rated network management**

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Aachen, March 07, 2022—In this year's "Professional User Rating IT Operations" by the analyst firm techconsult, the German network and security manufacturer LANCOM Systems has asserted its top position. For the third time in a row, users gave LANCOM top marks in the category "Network Management & Monitoring". This is the second top placement for LANCOM in this year's user survey, as they have already taken the title as best VPN provider.

For this independent study, research and analyst firm techconsult surveyed over 3,200 IT managers regarding their satisfaction with IT solutions on the market and their providers. In the "Network Management & Monitoring" category, users awarded top marks to LANCOM in both the solution and manufacturer ratings, and they rated the LANCOM Management Cloud (LMC) as the best solution in this field.

Performance and range of functions

The LMC scored highly with its performance, high availability, and remote capability, which earned it the top spot in the “Performance” category. In terms of features, too, the LMC received top ratings. Particularly convincing are the detailed real-time monitoring and network analysis, the anomaly detection, and the alerting features. These monitor not only the current performance of the network: In the best case, alerts are issued that allow a reaction even before a problem occurs. The LMC also received outstanding ratings for product loyalty as, of all the solutions evaluated, it was the one most likely to be recommended.

#### Flexible deployment and overall portfolio

The consistently positive perception by the users is also reflected in the manufacturer rating. Users gave top marks for the flexible deployment options offered by the LMC, which can be operated as a public or private cloud, or even on-premises. Equally highly rated was the overall LANCOM product portfolio with its integrated approach to network management for WAN, LAN, WLAN, and Security.

Lutz Fröhlich, Vice President of Cloud Management & Services at LANCOM: “Feedback from our users is invaluable to us. This top placing shows that we are on the right path with the LANCOM Management Cloud. But we are also highly motivated to keep on developing our cloud services. Digitization absolutely needs a basis built on trust. This is exactly what we want to deliver with our digitally sovereign network management solutions made in Germany.”

Further information and a summary of the ratings can be found on the LANCOM website:  
[www.lancom-systems.com/company/about-lancom-systems/awards/pur-it-operations/](http://www.lancom-systems.com/company/about-lancom-systems/awards/pur-it-operations/)

The “PUR IT Operations” results diagram is available for download here: [www.lancom-systems.de/newsroom/pictures-infographics/](http://www.lancom-systems.de/newsroom/pictures-infographics/)



About the LANCOM Management Cloud:

The LANCOM Management Cloud is the basis for the LANCOM portfolio of solutions in cloud-managed networks, cloud-managed WLAN, SD-LAN, SD-WAN, SD-Branch, and Security. It uses advanced SDN technologies (software-defined networking) to set up, monitor and manage entire networks with a high degree of automation and efficiency. The solution is developed entirely in Germany and meets the highest data-protection standards.

About "PUR IT Operations":

The "Professional User Rating: IT Operations 2022" (PUR IT-Ops) is an independent user survey from the research and analyst firm techconsult. Over 3,200 user companies were asked to rate operational IT solutions in 5 categories, including "Network Management & Monitoring". The appraisal of the dimensions Company Rating and Technology/Solution Rating considered more than 60 criteria in 14 subcategories.

About techconsult:

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 30 years. techconsult GmbH is headed by managing partner and founder Peter Burghardt with offices located in Kassel and Munich.

## About LANCOM Systems:

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been an independent subsidiary of the Munich-based technology group Rohde & Schwarz.

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