

Press Release 2022-678

## ***Two decades of IT history “Made in Germany”***

### **LANCOM Systems celebrates its 20-year anniversary**

**Aachen, May 19, 2022—This year, LANCOM Systems, leading European network infrastructure and security supplier for business and the public sector, looks back on 20 years of company and IT history “Made in Germany”. The company based near Aachen, Germany celebrated its anniversary with a ceremony in Aachen on May 19. Along with customers and partners, the invitees included prominent representatives from politics and the digital economy.**

At today's event, around 200 guests including customers, partners and associates were there to extend their congratulations. High-ranking representatives from politics and business, including Christoph Dammermann, State Secretary in the Ministry for Economic Affairs, Innovation, Digitalization and Energy of the State of North Rhine-Westphalia, Dr. Gerhard Schabhüser, Vice President of the German Federal Office for Information Security, and Peter Riedel, Managing Director and COO of the LANCOM parent company Rohde & Schwarz, joined the list of speakers and guests. The keynote speech was held by Achim Berg, President of Germany's digital industry association Bitkom.

Ralf Koenzen, founder and Managing Director at LANCOM Systems: “Digitalization will decide whether we can master the great challenges of our time. The key to digital sovereignty and future viability is an IT infrastructure that is trustworthy and secure. Only if citizens, companies, and even states

can be sure that their data is available and secure will they develop lasting trust in a digital future.”

### **Outlook: Cloud, AI, IT security, New Work**

Company founder Ralf Koenzen also gave an outlook on current and upcoming innovation drivers in the network market: Topics such as cloud-based network services, AI, IT security and flexible workplace models will stay in focus and set new standards. LANCOM will continue to expand its market position as a leading provider of digitally sovereign networking solutions made in Germany.

### **BACKGROUND: LANCOM Systems – a success story**

At the beginning there was an opportunity and a vision: When the opportunity for a management buyout from ELSA AG arose in 2002, Ralf Koenzen seized the opportunity and founded LANCOM Systems. In doing so, he pursued a clear objective: With IT network components “Made in Germany”, an alternative became available in the IT and network market, which is mostly dominated by Asian and US companies. The growing awareness of digital and data sovereignty, as well as information security in politics and society, today more than ever justifies the direction LANCOM has taken.

Thanks to the ongoing development of its portfolio of products and solutions, LANCOM Systems has grown from a 25-person start-up to be a leading European provider of digitally sovereign network infrastructure solutions with over 400 employees. The network pioneers from Würselen near Aachen, Germany operate internationally with four locations in Germany and the Netherlands, with further offices in other countries. Well over

100,000 IT-networking projects in the education, public and private sectors, as well as in retail illustrate a success story that is unprecedented. Since 2018, the company has been an independent subsidiary of the Munich-based technology group Rohde & Schwarz.

### **What LANCOM Systems stands for:**

LANCOM Systems is the leading European manufacturer of innovative secure, reliable and future-viable networking and security solutions (WAN, LAN, WLAN and firewalls) for business and the public sector. The company combines hardware with virtual networking components and cloud-based software-defined networking (SDN). The result is a unique suite of on-premises and cloud solutions with a central platform for SD-WAN, Cloud-managed networks & security, and SD-Branch.

Furthermore, freedom from backdoors is a key protection delivered by all LANCOM products. The trust mark “IT Security Made in Germany” and certification by the German Federal Office for Information Security (BSI) confirm the trustworthiness and the outstanding level of security.

### **About LANCOM Systems:**

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been an independent subsidiary of the Munich-based technology group Rohde & Schwarz.

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